

Kaspars Mazurs

Junior Full Stack Developer

Kaspars.mazurs@gmail.com • +353 83 098 1613 • Ireland

[GitHub](#) • [LinkedIn](#)

Executive Summary

I am a Junior Full Stack Developer (Web Developer) currently pursuing a Diploma in Full-stack Software Development from the Code Institute. With a strong foundation in HTML, CSS, JavaScript, and Python, I bring a diverse skill set to the table. In addition to his technical proficiency, I had over 15 years of experience in sales and product management. I am a dedicated team player with excellent communication skills and a knack for problem-solving. Eager to enter the tech industry, I seek an opportunity to join an exciting development team where he can continue to grow and make valuable contributions.

Education

July 2021–August 2023

Diploma in Full Stack Software Development

Code Institute - Dublin, Ireland -
(Credit Rated by the University of West of Scotland)

2019 – 2021

Professional Master's Degree in Business Administration (Prof.Mg.MBA)

Business University “Turība”, Latvia

2015 – 2019

Professional Bachelor's Degree in Business Administration

Business University “Turība”, Latvia

2008 – 2011

Computer Science

Riga Technical College, Latvia

2003 – 2007

Computer Systems Technician

Ogre Professional High School, Latvia

Technical Skillset

Technologies:	HTML5, CSS3, JavaScript, Python
Version Control:	Git, Github
Frameworks:	Bootstrap, Flask, Materialize, Django
Libraries:	jQuery,
Databases:	Postgres,
Additional technical skills:	APIs, Software Testing

Portfolio projects

1. **Mr. Kris Tattoo Shop** - Mr. Kris Tattoo Shop serves as a landing page for a tattoo artist. Its purpose is to promote a self-made artist and their e-commerce.

Technologies Used - HTML5, CSS, JavaScript, Django, Bootstrap, APIs

GitHub - https://github.com/KasparsMazurs/mr_kris_tattoo_shop

Live Site - <https://mr-kris-tattoo-shop.herokuapp.com/>

2. **Magical TeePee Parties** - Magical Teepee Parties serve as a landing page for a children's TeePee rental company. Its purpose is to enable blog posting and party bookings.
Technologies Used - HTML5, CSS, JavaScript, Django, Bootstrap, APIs
GitHub - https://github.com/KasparsMazurs/Magical_TeePee_Parties
Live Site - <https://magical-teepee-parties.herokuapp.com/>
3. **Battlefield dual** - Battlefield duel is a landing page for a game in, which your main task is to win the opponent in a shooting duel.
Technologies Used - HTML5, CSS, JavaScript,
GitHub - https://github.com/KasparsMazurs/battlefield_duel
Live Site - https://kasparsmazurs.github.io/battlefield_duel/
4. **Mr_kris_tattoo** - Mr. Kris Tattoo is a landing page for a self-made artist specializing in digital art and tattoos.
Technologies Used - HTML5, CSS.
GitHub - https://github.com/KasparsMazurs/mr_kris_tattoo
Live Site - <https://mrkristattoo.com/>
5. **Interactive story** - Interactive story is a Python terminal game.
Technologies Used - Python.
GitHub - <https://github.com/KasparsMazurs/Storry>

Work Experience

August 2022–

Full Stack Developer

Freelancer, Ireland

- Build tailored web pages using diverse tools based on customer needs.
- Design intuitive UX prototypes for optimal user experience.
- Develop responsive web applications for multi-device compatibility.
- Maintain well-documented and organized web apps for easy maintenance.
- Implement front-end and back-end development for robust functionality.
- Launch web apps with custom URLs for a personalized online presence.

February 2022– April 2023

Sales representative

Tempside Ltd., Dublin, Ireland

- Build and maintain strong, long-lasting client relationships.
- Develop new business with existing clients and/or identify areas of improvement to meet sales quotas
- Identify new business opportunities by finding potential customers.

July 2021–January 2022

Moving to Ireland

January 2021–June 2021

Senior Product Manager

Latakko, Riga, Latvia

- Through various market activities, the Q2 profit plan was not only reached but also even exceeded by 40%
- I led the company's reorganization process of transitioning 3 departments (pricing, product, and procurement departments) into one department under my supervision.
- I was able to increase the influence of categories under my supervision impact on the company's total revenue from 60% to 65% in 6 months
- Supervise and support Product Managers and coordinate cross-functional teams.
- Prepare budgets, allocate resources, and delegate tasks.
- Prepare recommendations to track product use and impact on end-users.

July 2019–December 2020

Product Group Manager

Eugesta, Riga, Latvia

- I was responsible for launching two new brands in the market (Love, Beauty&Planet; Seven Generation). My responsibility was the whole new brand launch process, which included: market research, setting strategic goals, pricing, etc.,
- I established and opened a new sales channel for one of the new brands.
- I participated in the development of category settings for the biggest portfolio category of the company.
- Define the product vision, strategy, and roadmap.
- Develop project plans, budgets, and schedules, based on the client's demands.
- Gather, manage, and prioritize market & customer demands.

January 2018–June 2019

Key Account Manager

Eugesta, Riga, Latvia

- I managed to develop one of the channels entrusted to me by 45%, and after that, this channel became the biggest contributor to my portfolio.
- I ensured that the new product launch in my client's retail chain reached 90% in 2 weeks, and in 3 weeks, the product was launched in 100% of the client's stores.
- I made a cooperation agreement with a completely new client in the channel given to me. After 2 months this client contributed 20% of the total revenue in my portfolio
- Develop trustful relationships with a portfolio of major clients to ensure they do not turn to competitors
- Supervise the account teams assigned to each key client.
- Ensure the correct products and services are delivered to customers in a timely manner.

December 2015–December 2017

Export Sales Manager

Ilgezeem Ltd, Riga, Latvia

- I was successful in launching products in such countries as Finland, Russia, Hong Kong, China, Maldives, United Arab Emirates, etc.,
- My responsibility was to lead the process of obtaining a HALAL certificate, which allowed me to sell the company's products in Arabic countries
- I was the Lead Representative in the biggest industries exhibitions in Russia, Germany, etc.,
- Identify new business opportunities by finding potential customers from different countries.
- Plan, design, develop and implement different sales activities by researching the customer's needs and demands.
- Negotiate and monitor export rates and services to reduce operating costs and increase profitability.

January 2014–November 2015

Key Account Manager

Latvijas Mobilais Telefons, Riga, Latvia

September 2011–December 2013

Operational Manager of Customer Center

LMT Retail & Logistics Ltd, Riga, Latvia

December 2007–August 2011

Customer Consultant

LMT Retail & Logistics Ltd, Riga, Latvia

Additional Information

- Native Latvian, Fluent English, Fluent Russian.
- Driving License
- Video editing: Adobe Premiere Pro
- Text editor: Visual Studio
- Wireframing (UX / UI): Balsamiq, Adobe XD

- Other skills:
 - Analytical,
 - Problem-solving,
 - Team Management,
 - Time Management,
 - Communication,
 - Principles of Agile Development,
 - AWS S3
 - SEO